



Atlantic Street Capital

Who We Are

- Founded in 2006
- Headquartered in Stamford, Connecticut
- Over \$400M assets under management
- \$214M dedicated fund closed in 2016

Atlantic Street Capital is a hands-on, operationally focused private equity firm that partners with entrepreneurs, closely held family-owned businesses, and management teams to create shared success.

Investment Criteria

Transaction Criteria

- EBITDA of \$4-15M for platforms
- Equity commitment of \$15-40M
- 10%+ operating margins
- HQ in US & Canada
- Board control position

Transaction Structure

- Recapitalizations
- Management Buyouts
- Family Successions
- Corporate Divestitures
- Consolidations

Preferred Characteristics

- Market leadership in market niche
- Differentiated product or service
- Scalable business models
- Strong financial profile
- Committed management team focused on accelerating growth
- Strategic alignment with Partner and Operating Advisor industry and functional expertise
- No early stage, start-up, distressed, or turnaround situations

Industry Focus

Healthcare

- Specialty Physician Practices
 - Vision, Dermatology, Fertility, GI, Physical Therapy, Urology, Orthopedics & PT
- Veterinary
- Behavioral Health
- Clinical Lab & Pathology Testing
- Revenue Cycle Management
- Distribution & Outsourced Services



Business Services

- Business Process Outsourcing (BPO)
- Tech-enabled Services
- Professional Services
- Industrial & Facility Services
- Customer Engagement & Management
- Asset-light Logistics & Distribution



Multi-Unit Retail

- Specialty Retail & Franchised Concepts
 - Pet, Health & Wellness, Auto Aftermarket
 - Service-Oriented Concepts, Niche Retail
- Restaurants
 - QSR & Fast Casual



Consumer

- Food & Beverage
- Ingredients & Flavors
- Pet Care & Products
- Health, Wellness & Nutrition
- OTC Pharma
- Private Label & Contract Manufacturing
- Consumer Services



Things we don't do — bio-tech, real estate, commodities, industrials, and heavy manufacturing

DISCLOSURES: Atlantic Street Capital Management, LLC ("ASC") is an investment adviser registered with the Securities and Exchange Commission. This brochure is not an offer to sell or the solicitation of an offer to buy any securities or financial instruments. Past performance is no guarantee of future performance. No part of this document or its subject matter may be reproduced, disseminated, or disclosed without the prior written approval of ASC. This material is furnished on a confidential basis only for the use of the intended recipient and only for discussion purposes, may be amended and/or supplemented without notice, and may not be relied upon for the purposes of entering into any transaction.

For New Business Contact:

Grant Marcks

646.285.3657 • grant@atlanticstreetcapital.com

281 Tresser Boulevard, Suite 601 • Stamford, CT 06901 • 203.428.3158

www.atlanticstreetcapital.com

Current



eIVF
 Headquarters: Dallas ,TX
 Investment Year: 2018
Healthcare, Business Services/Software
 Seeking add-ons

Current




Lab Logistics
 Headquarters: West Haven, CT
 Investment Year: 2018
Business Services, Healthcare
 Seeking add-ons | Completed: 2

Current




OrthoBethesda
 Headquarters: Bethesda, MD
 Investment Year: 2018
Healthcare Services
 Seeking add-ons

Current




Sunrise Transportation
 Headquarters: Lisle, IL
 Investment Year: 2018
Business Services
 Seeking add-ons | Completed: 1

Current




Lori's Gifts
 Headquarters: Carrollton, TX
 Investment Year: 2017
Multi-Unit Retail, Healthcare
 Seeking add-ons

Current




GAT Airline Ground Support, Inc.
 Headquarters: Mobile, AL
 Investment Year: 2017
Business Services
 Seeking add-ons

Current




PLNTF Holdings
 Headquarters: Indianapolis, IN
 Investment Year: 2017
Multi-Unit Retail
 Seeking add-ons | Completed: 4

Current



Lombart Instrument
 Headquarters: Norfolk, VA
 Investment Year: 2016
Healthcare
 Seeking add-ons | Completed: 4

Current



Fast Sandwich, LLC dba Jimmy John's
 Headquarters: Rosemont, IL
 Investment Year: 2015
Multi-Unit Retail
 Seeking add-ons | Completed: 1

Current



Uniguest Inc.
 Headquarters: Nashville, TN
 Investment Year: 2013
Business Services
 Seeking add-ons | Completed: 5

Current



Alex Apparel Group, Inc.
 Headquarters: New York, NY
 Investment Year: 2011
Consumer
 Add-ons Completed: 2

Current



Double B Foods
 Headquarters: Arlington, TX
 Investment Year: 2006
Consumer

Realized



EZE Trucking, Inc.
 Headquarters: Houston, TX
 Investment Year: 2009
Business Services
 Add-ons Completed: 3

Realized



A Wireless (formerly Z Wireless)
 Headquarters: Minneapolis, MN
 Investment Year: 2011 | Year Sold: 2016
Multi-Unit Retail
 Add-ons Completed: 13

Realized



Fleetgistics
 Headquarters: Orlando, FL
 Investment Year: 2008 | Year Sold: 2010
Business Services
 Add-ons Completed: 2